



Development Banking Fellowship Program

Level 3, ADFIAP Career Credentialing Program*

(A pre-event of ADFIAP Annual Meetings)



April 23 & 24, 2012 • 9.00am-4.30pm • Titanic Port Hotel • Istanbul, Turkey

Program of Activities

	<u>DAY 1</u> PRINCIPLES & PRACTICES OF DEVELOPMENT FINANCING	<u>DAY 2</u> RELATIONAL, REGULATORY AND PERFORMANCE ASPECTS OF DEVELOPMENT BANKING
AM	<p>Roles & Responsibilities of Development Financing</p> <ul style="list-style-type: none"> • First thing first: development benefits or financial viability • Mandated roles of a DFI • Concept of “missing ingredients” for development • Roles of development banks and development financing institutions • Social responsibilities of development banks • How can development banks perform its social role and stay afloat: the provision of social overhead capital (physical and social infrastructures) and direct productive activities: which one should be given priority? • Social responsibilities of development banks • Supply-leading vs. Demand-following Strategies 	<p>Relationships of DFIs with government & the Private Sector</p> <ul style="list-style-type: none"> • Relationship between DFIs and the government: changing economic conditions and govt priorities • How can development banks perform its social role and stay afloat: the provision of social overhead capital (physical and social infrastructures) and direct productive activities: which one should be given priority? • Engagement of the private sector; financial packages and consortia
	Lunch	Lunch
PM	<p>Bankability & Profitability Dimensions of Development Banks</p> <ul style="list-style-type: none"> • What is the meaning of "profitability" in dispensing development funds? • The financial IRR and the Economic IRR • Are development banks profit organizations or cost recovery institutions? • The concept of bankability • Possible distortions and crowding in the financial market • Can DFIs survive without concessionary funding? • Promotion and innovation in development banking • Landscape of DFIs in the long term: The trend, outlook, challenges, and changes in development banking 	<p>Regulatory and Performance Aspects</p> <ul style="list-style-type: none"> • Do development banks need to be subjected to stronger regulations • Should commercial banks and development banks be treated differently by the regulators? If treated differently, which are the areas need looking into? • Benchmarks and benchmarking indicators for DFI • Measuring the subsidy for DFIs • Key performance indicators of successful DFI and how to measure their effectiveness. Is profit a measure of performance?

* After satisfactorily completing all the requirements of this 2-day program, the participants will be given the credential of “Fellow of Development Banking”